26<sup>th</sup> September, 2018 Hosokawa Micron Corporation Corporate Planning & International Administration Div.

## Opening a Representative Office in Thailand

Hosokawa Micron Corporation hereby announces that we will establish a representative office in Bangkok, Thailand, in order to expand and strengthen our brand equity and services aiming for further customer satisfaction in the Southeast Asian region through our local feasible study and survey.

## Purpose:

Thailand has been a major investment destination, and it is a geostrategic important country in the ASESN, which is an emerging market of industry, as a core center of industrial equipment sales and after-sales services in the region.

Hosokawa Micron Corporation has been developed our business in this region with a focus on chemical, polymer, and food market. The activities of the new rep. office are market monitoring, further increase of brand awareness, and business expansion into pharmaceutical and automobile-related market under the Thai government's policy of fostering high value-added industry.

In addition, we aim to strengthen training and technical support to distributors and affiliate companies, evaluate local procurement and suppliers, collect specific local needs for equipment and parts sale and its repair, precede market research to develop highly competitive products and application, and finally we aim to establish a Thai subsidiary in the near future.

## Outline of new office:

Name: Hosokawa Micron Corporation (Thailand) Representative Office

Address: 68 Soi Rinrada, Srinakarin Rd., Suanluang Sub District,

Suanluang District, Bangkok 10250, Thailand

c/o Elmo Tech Co., Ltd.

Telephone/Fax: +66-(0)2-023-7738 Establishment Date: 1st October, 2018